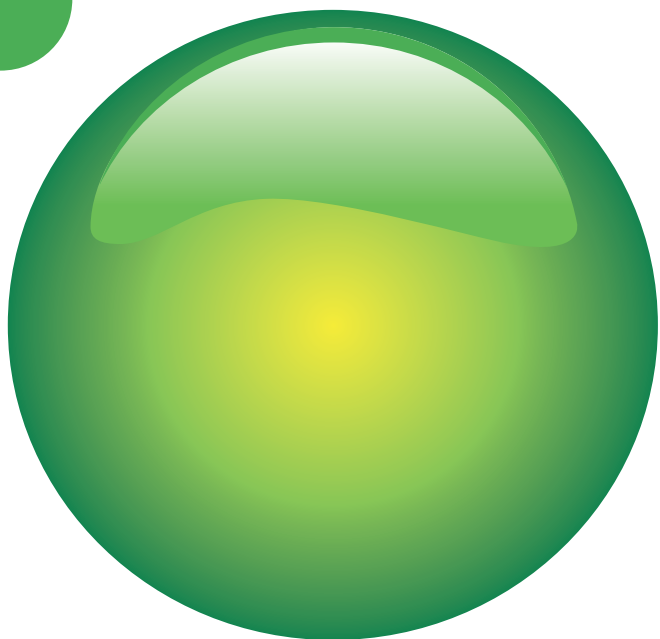




**ibTech**  
INTERNATIONAL FZC

INNOVATIVE BUSINESS TECHNOLOGIES  
Energy efficient Environment friendly

ibTech is dedicated to bring the brilliance of technology into modern business houses to help them succeed and grow consistently. We brought together the best of people and technology creating the winning formula for the benefit of our clients.



# About us

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In ibTech the thrust is to offer the best of contemporary technology in business processes and exhibit highest quality in everything we do. Experience has taught us that technology supported businesses “succeed consistently”, and the more intelligent and integrated the systems, better is the outcome. Keeping this in mind, ibTech is offering automation systems in industrial and retail business sectors to enhance productivity, profitability and reliability. Taking cognizance of the fact that today’s business processes cannot afford compromises at any quarters we are dedicated for specialization in what we do so that our clients

benefit from the best in the industry.

Shifting away from being a conventional supplier of the traditional fragmented and “one size fits all” kind of equipment ibTech approaches every single requirement individually. Understanding the application and the requirement of the customer we offer tailor made solutions, which incorporate the most appropriate combination of technologies. We ensure that our solutions provide swift, accurate and uninterrupted flow of information in addition to the generic functions expected from them.



# Our Commitments

to our valued clients

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We will;

- Listen to you; create solutions that will accomplish your objectives.
- Guarantee technical and professional service support with competency.
- Educate, train and consult on optimization of returns from our products and services.
- Will always remain technology focused and updated to match or exceed international standards.
- Offer Uncompromising quality, Cutting edge technology, Unsurpassed service support.
- Guarantee the best Return On Investment in the industry.



IbTech  
International  
is an exclusive  
company  
incorporated

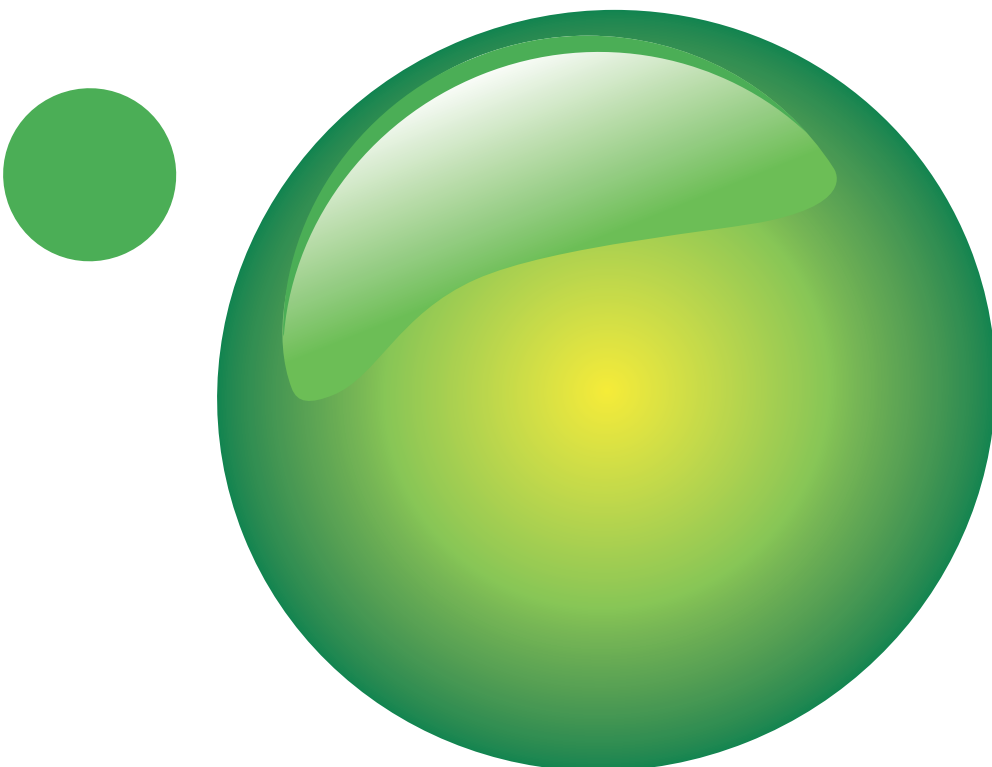
# Our Strength

No doubt... it is our people. In ibtech nothing can take the place of the emphasis on technical excellence.

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ibTech is the professional home of the region's best knowledge base in the trade. Almost two decades of intense hands on, minds on, field and in-house exposures in handling the fast evolving technologies and systems have been complimented by the fitting techno-commercial background of the staff. The technical staff in particular, have been constantly upgraded in their skills and trained at regular intervals both locally and overseas. Our major partners deservingly applaud the

technical knowledge base of ibTech, as the best technical resources outside of Europe, which in itself speak volumes.





An overhead view of three business professionals in an office setting. They are gathered around a dark, round table. One person is seated on the left, another on the right, and a third person is standing in the center, pointing at a large chart or document on the table. The chart features various colored bars and text. A laptop is open on the table to the left, and a multi-line office phone is also visible. The floor is made of light-colored wood. A teal-colored text box is overlaid on the left side of the image.

ibTech  
mastering the  
art of profit  
optimization  
through  
technology.



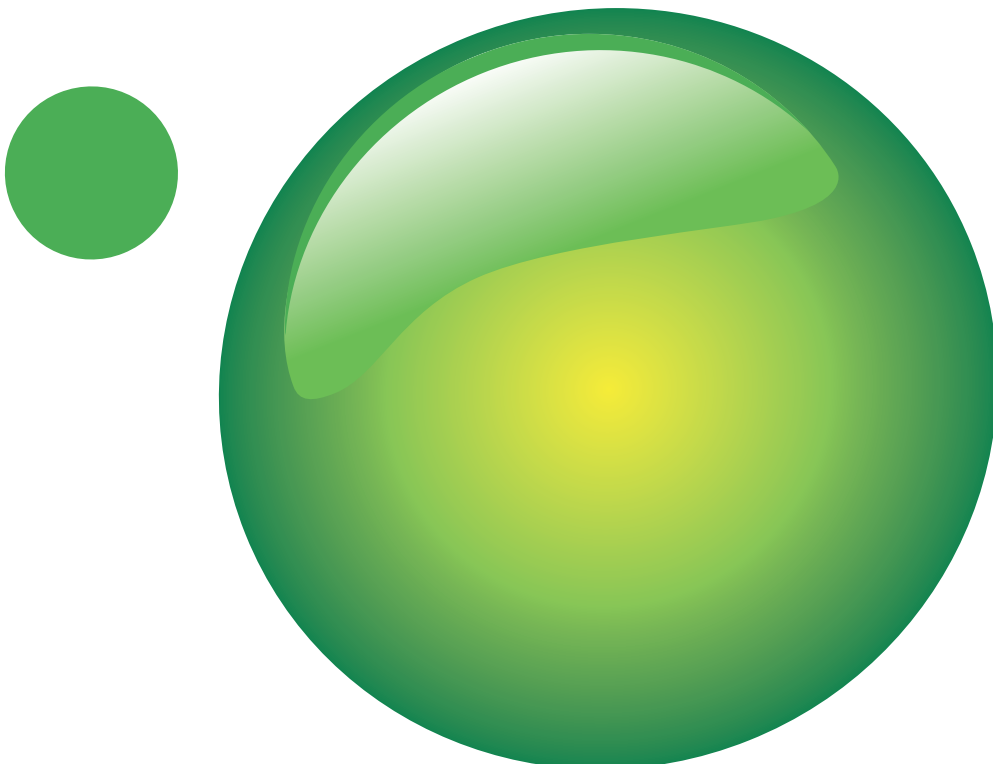
# Leadership

ibtech conviction: no substitute for knowledge and experience.

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ibTech leadership possess enviable track record in the industry and very deep knowledge of the indo middle east region. Experience and knowledge amassed by listening to clients for almost 30 years in the Middle East and creating appropriate solutions make them unique and a customer focused team. Desirably balanced with technical and management expertise, the ibTech leadership team at different stages in their professional life was responsible for

bringing some big names and even revolutionary technologies into the market. The ibTech management team boasts of a combined experience of close to 100 years in the related industry.



ibtech  
place themselves  
in the  
customer's  
shoes while the  
thinking cap is on



# Product Profile

ibtech has a range of products very specific to the industry segment and they are supported by professionals par international excellence.

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## **Retail inventory shrinkage prevention and profit protection solutions.**

Retailers globally are victims of inventory shrinkage due to a combination of shoplifting by customers and employee theft as well as process errors. The rapidly evolving shopping cultures with open accessibility to merchandise increase the risk of shoplifting by the day. Focusing on what is best for the retailers, ibTech is the only company in the region that can offer comprehensive solutions to prevent inventory shrinkage and beyond in retail. The Nedap EAS retail shrinkage protection systems, SAAA "Secure Open Display" solutions and MW security Safers and a host of accessories ibtech has fulfilled the retailer's dream of total merchandise protection.

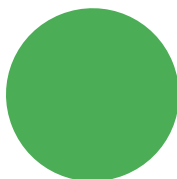
## **Coding and Marking**

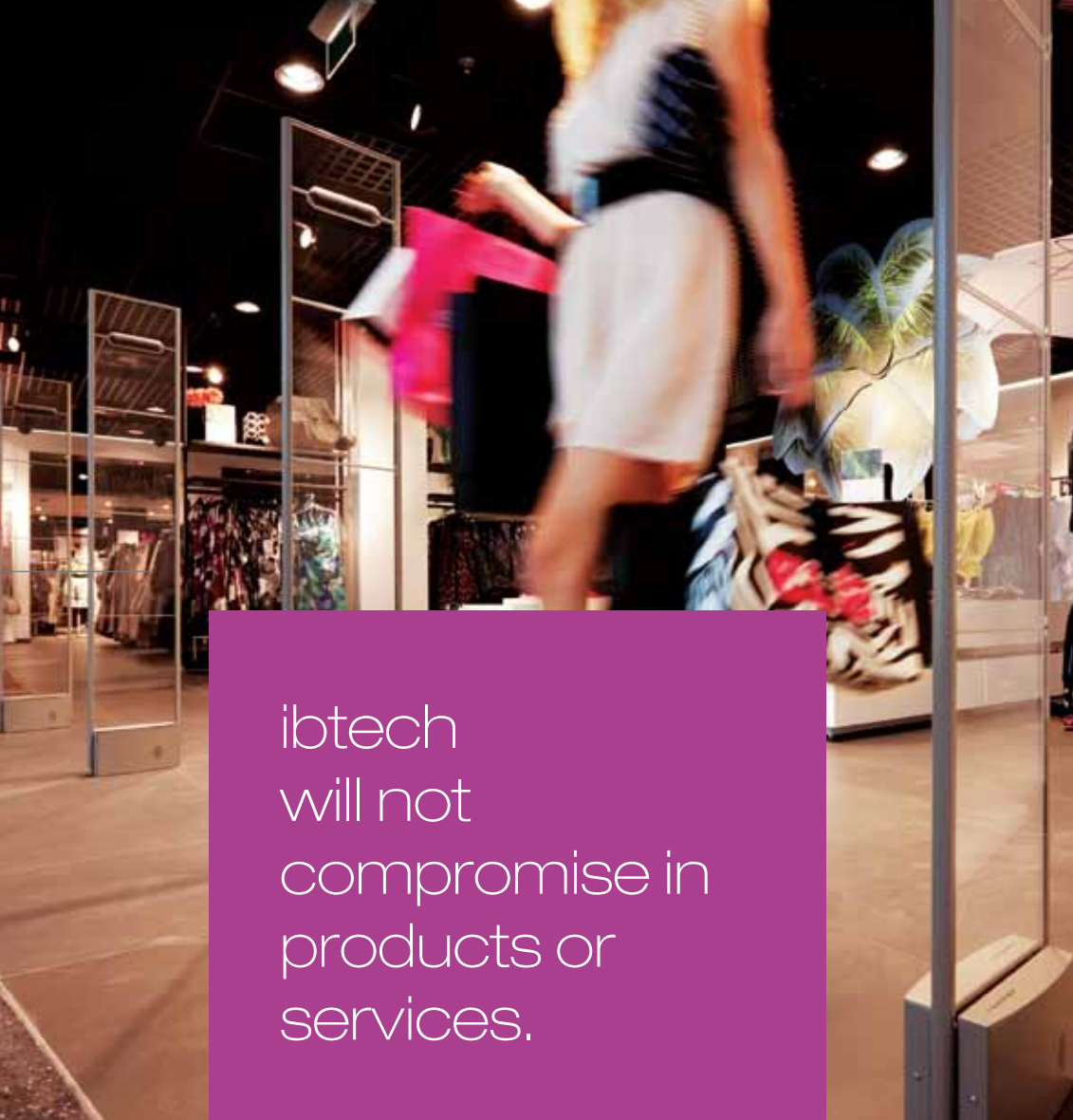
Online marking of variable data on to products is a mandatory requirement for tractability as well

as many other production related information. Partnering with Matthews Swedot and introducing different technology based on line marking solutions ibtech has widened the customer's options to choose the most appropriate equipment for their production line.

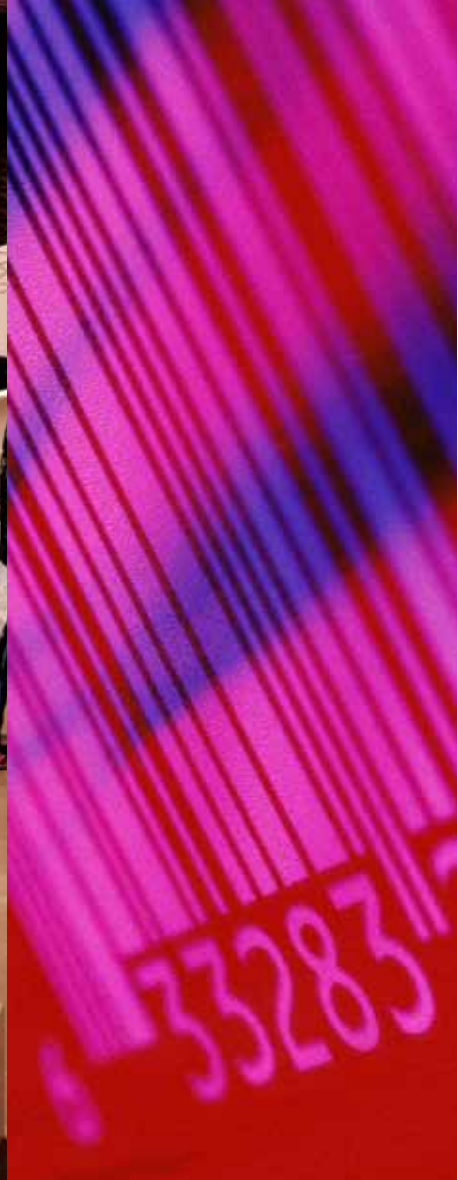
## **Library Systems**

The most intelligent and versatile but never simpler than this, Nedap library management systems lead the industry by far. Highly user friendly and flexible systems come with a number of options like self service combi-check in and checkout counters, intelligent trolleys, quick scan and mini-libraries. Today with over 550 major installations covering major public and private libraries and universities worldwide Nedap library management systems are sold and serviced through ibTech in the region.



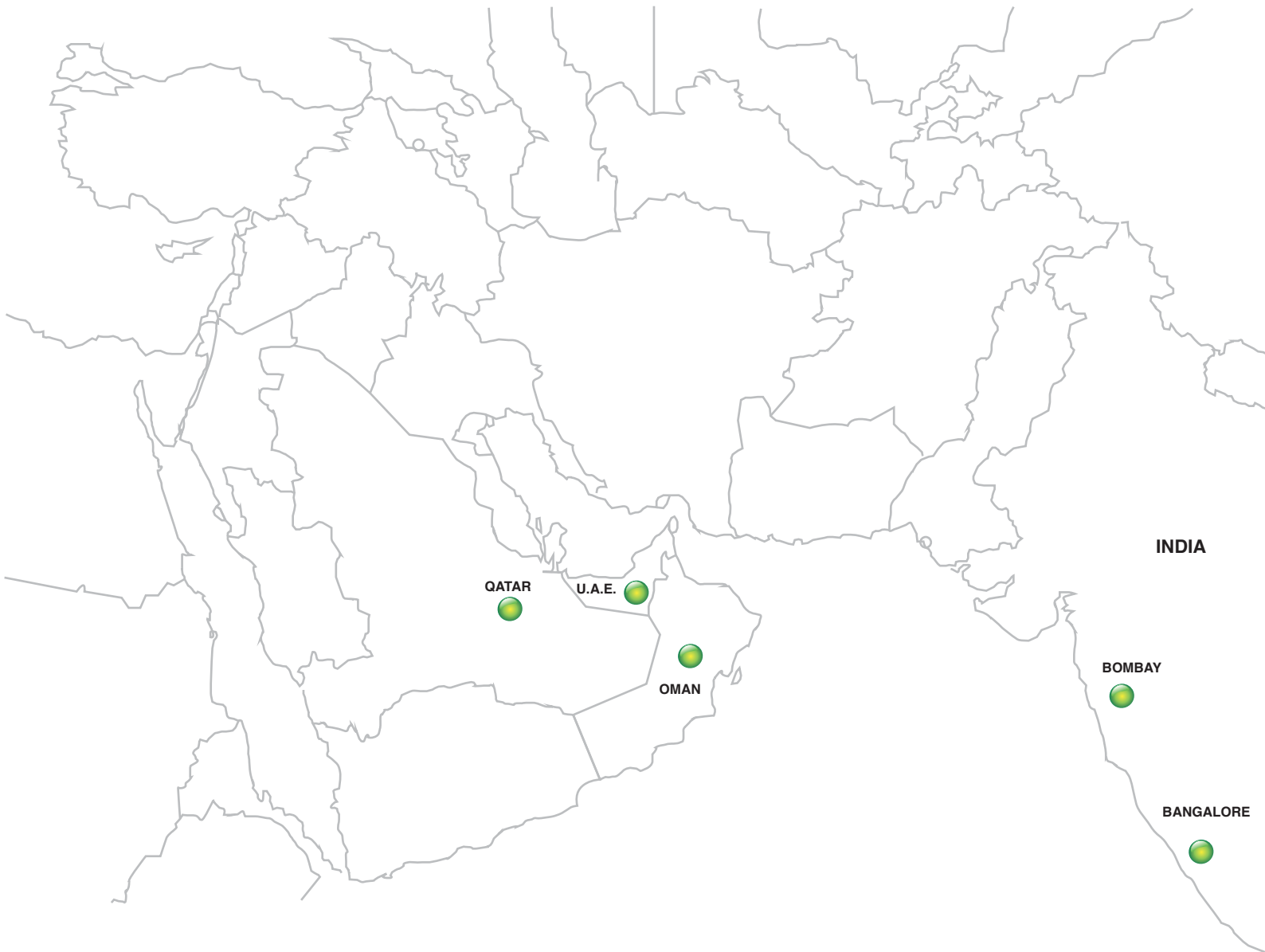


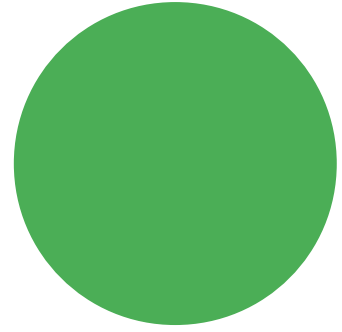
ibtech  
will not  
compromise in  
products or  
services.





# Our Presence





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